



15 May 2018

Subject : Management's Discussion and Analysis Q1/2018

To : Director and Manager,
The Stock Exchange of Thailand (SET)

Syntec Construction Public Company Limited (SYNTEC), would like to clarify SYNTEC and its Subsidiaries Financial Statements for the three-month period ended 31 March 2018, performance of Q1/2018 showed a total profit attributable to owners of the Company in consolidated financial statements of Baht 138 million, performance of Q1/2017 showed a profit attributable to owners of the Company of Baht 246 million, Decreasing by Baht 108 million or increasing of 43.90 % by the reasons of changing are as follows :

- Revenue from construction decreased of Baht from 1,986 million to 1,569 million as a resulted to gross margin decreased of Baht 90 million or gross profit margin decreased of Baht from 20.90 % to 20.73 %.
- Revenue from room service decreased of Baht from 104 million to 99 million as a resulted to gross profit margin decreased of Baht 12 million or gross profit margin decreased of Baht from 39.86 % to 29.06 %.
- Interest income decreased of Baht 1 million.
- Other income decreased of Baht 4 million.
- Selling and Administrative expenses increased of Baht 33 million.
- Other expenses increased of Baht 1 million.
- Finance costs decreased of Baht 1 million
- Income tax expense decreased of Baht 32 million.

Furthermore, the progressive statuses of loans to related parties are as follows:

1. Short-term Loans to Related Parties

Joint Venture (JV)*

-SVK JV. Currently, the Joint Venture has been liquidated.

2. Long-term Loans to Related Parties

Other Related Companies

- Gentech Engineering Co., Ltd., valued at Baht 4.96 million (fully provision). Currently, the official receiver is in the process of property collection.

Please be informed accordingly.

Sincerely yours,

(Mr.Somchai Sirilertpanich)

Chief Executive Office